



Lakeside High School
David Fairchild, Band Director
Tom Fitzstephens, Choir Director
Performance Tour of Oahu
April 4 – 10, 2020

Inclusions

July 31, 2019

Transportation

- Round-trip airfare between Atlanta and Honolulu
- Deluxe motorcoach transportation for all activities and performances on Oahu
- Motorcoach drivers' gratuities

Accommodations & Meals

- Accommodations at the Waikiki Beach Marriott Resort or similar property – 5 nights
- Baggage handling at hotel
- Breakfasts – 5 total
- Lunches – 2 total
 - Pearl Harbor
 - Secret Island
- Dinners – 4 total
 - Catered dinner at Kapiolani Park
 - Hard Rock Cafe
 - Cheeseburger Restaurant
 - Polynesian Cultural Center dinner buffet

Performances

- Public performance – 2
 - Tribute performance at the Pearl Harbor Museum & Visitor Center
 - Tribute performance at the USS Missouri Battleship



Sightseeing & Activities

- Polynesian Cultural Center admission
 - IMAX theater
 - Buffet dinner
 - Hā–Breath of Life evening show
- Pearl Harbor Touring
 - Tribute performance at the Pearl Harbor Museum & Visitor Center
 - USS Arizona Memorial tour
 - Wreath for group to present at USS Arizona Memorial
 - USS Missouri Battleship admission
 - Tribute performance at the USS Missouri Battleship
 - USS Missouri Battleship group photo for each participant
 - USS Missouri Battleship self-guided tour
 - Commemorative American flags
- Honolulu City Tour
- Dole Plantation – includes pineapple maze admission
- Diamond Head hiking
- Catamaran cruise off Waikiki Beach
- Secret Island
- Pali Lookout

Additional Inclusions

- Services of a Gateway Tour Manager throughout tour upon arrival in Honolulu
- One free trip for every 20 paying passengers including airfare, based on double occupancy rate
- All taxes and gratuities on inclusive services with the exception of your Gateway Tour Manager
- Flower lei greeting
- Storage facilities at your hotel
- Instrument truck for performances
- Professional Liability Insurance Coverage carried by Gateway Music Festivals & Tours, Inc.
- Luggage tag for each checked bag
- Copy of tour itinerary and travel information for each passenger
- “My Gateway” online passenger registration program
- “My Gateway” individual payment processing (optional)
- Round-trip luggage fees for 1st checked bag for every person (\$50.00 value per bag)
- Round-trip luggage fees for 2nd checked bag for half of the passengers (\$70.00 value per bag)

Non-Inclusions

- Transportation to and from your local airport
- Porterage of luggage at airline skycaps
- Airline baggage fees (checked luggage, instruments or overages)
- Instrument or equipment rental
- Increase on air taxes and/or fuel surcharge
- Gratuities to the Gateway Tour Manager



Price

May 30, 2019

Price based on 100 passengers traveling (96 paying, 4 free based on double occupancy)

Price per person

Waikiki Beach Marriott Resort			www.marriottwaikiki.com	
	Four per room	Three per room	Two per room	One per room
Land Price	\$1,369.00	\$1,506.00	\$1,780.00	\$2,603.00
Airfare	\$1,205.00	\$1,205.00	\$1,205.00	\$1,205.00
Total Tour Price	\$2,574.00	\$2,711.00	\$2,985.00	\$3,808.00

Price

July 31, 2019

Price based on 100 passengers traveling (96 paying, 4 free based on double occupancy)

Price per person

Waikiki Beach Marriott Resort			www.marriottwaikiki.com	
	Four per room	Three per room	Two per room	One per room
Land Price	\$1,423.00	\$1,565.00	\$1,850.00	\$2,706.00
Airfare	\$1,229.00	\$1,229.00	\$1,229.00	\$1,229.00
Total Tour Price	\$2,652.00	\$2,794.00	\$3,079.00	\$3,935.00

My Gateway

+/- Variance	-\$22.00	-\$29.00	-\$44.00	-\$75.00
My Gateway Price	\$2,630.00	\$2,765.00	\$3,035.00	\$3,860.00

The price is subject to the guidelines in the "Terms and Conditions." The land prices are based on vendor rates available on 7/31/19 and are subject to increases imposed by vendors. The prices and events in this proposal can only be confirmed upon receipt of a tour application and booking of activities. The price is subject to change according to the number of passengers.

This airfare is based on a rate available on 7/31/19, and includes estimated air taxes and fuel surcharges. Air taxes and fuel surcharges are subject to change until tickets are issued, approximately 60 days prior to departure.

Please Note: Your initial invoices will show an estimated distribution of passengers at the quad, triple, double and single room rates, resulting in an estimated total balance. When we receive your final rooming list we will adjust your invoice to reflect your actual distribution and actual final balance. Your final balance must be paid in full 45 days prior to departure.